



Republic of Kenya
Ministry of Lands, Public Works,
Housing and Urban Development

DIRECTORS & CEO'S OF REAL ESTATE COMPANIES BREAKFAST MEETING WITH EARB

***HOSTED IN COLLABORATION WITH
CO-OPERATIVE BANK OF KENYA***

Theme:

**Future Outlook of the Real Estate Sector in Kenya:
Innovation, Sustainability
and Growth**

**SCAN HERE
FOR
PROGRAMME:**



**On 18th September 2026 at
Safari Park Hotel, Nairobi**



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MINISTRY OF LANDS, PUBLICWORKS,
HOUSING AND URBAN DEVELOPMENT
State Department for Housing and Urban Development



**DIRECTORS & CEO'S OF REAL ESTATE
COMPANIES BREAKFAST MEETING WITH EARB
HELD AT SAFARI PARK HOTEL ON 18TH SEPTEMBER 2026.
*HOSTED IN COLLABORATION WITH
CO-OPERATIVE BANK OF KENYA***

***Theme: Future Outlook of the Real Estate Sector in Kenya: Innovation,
Sustainability and Growth***

EVENT PROGRAMME

TIME	ACTIVITY/TOPICS	SPEAKER
7:00 AM – 8:00 AM	Registration, Breakfast and Networking	Secretariat
8:00 AM – 8:10 AM	Climate Setting and Welcome Remarks	Ms. Mercy Imbinda & EARB Chairperson
8:10 AM – 8:40 AM	Keynote Address: The Future of Real Estate in Kenya: Challenges, Opportunities and Emerging Trends	Mr. Charles M. Hinga, CBS, CA, (SA), Principal Secretary, State Department for Housing and Urban Development, Kenya
8:40 AM – 9:15 AM	Unlocking Opportunities for Estate Agents in Mixed-Use Special Economic Zone Developments	Mr. Sam Kariuki-Managing Director & CEO of Mi Vida Homes
9:15 AM – 9:25AM	Sponsor presentation	Co-operative Bank- Mr. Nicholas Njihia
9:25 AM – 9:55 AM	PropTech Optimization: Turning Data and Processes into a Sales Growth Engine	Ms. Lucy Thuo- Founder and Managing Director, FutureWise Realtors
9:55 AM – 10:35 AM	Optimizing Asset Management in Kenya	Mr. Jack Ogonda- Acting Head of Asset Management, Assets Recovery Agency
10:35 AM-10:40AM	Sponsor presentation	The Real Estates Platform
10:40 AM – 11:30 AM	Panel Discussion: The Future of Real Estate in Kenya: Challenges, Opportunities and Emerging Trends	Mr. Ayub Naburi

11:30 AM – 11:45 AM	Registration Certificate Award Ceremony	EARB Chairperson
11:45 AM – 11:50 AM	Closing Remarks, Vote of Thanks and Departure	EARB Chairperson

DEPARTURE & NETWORKING



CHIEF GUEST:
CHARLES HINGA CBS,CA,(SA)



Principal Secretary, State Department for Housing and Urban Development

Charles M. Hinga is the Principal Secretary, State Department for Housing and Urban Development, where he oversees housing policy, affordable housing, urban development, government housing and slum upgrading initiatives. He brings extensive experience in investment banking, project finance, telecommunications and public-private partnerships, having previously worked as an entrepreneur and management consultant. He is a Chartered Accountant and holds a Bachelor of Commerce (Accounting) from Kenyatta University and a Bachelor of Accounting Science (Honours) from the University of South Africa.



SPEAKERS PROFILES



Mr. Samuel Kariuki- Managing Director & CEO of Mi Vida

Samuel Kariuki has over 20 years of experience in corporate leadership, finance, investment, private equity and real estate development. He is the Managing Director & CEO of Mi Vida Homes and oversees the Garden City mixed-use development. He also serves on the Board of the Kenya Property Developers Association (KPPDA), chairing its Public Policy and Advocacy Committee. Samuel brings valuable insights into real estate investment, development and the future outlook of Kenya's property sector initiative.





**Ms. Lucy Thuo, MSc (Real Estate Finance & Investment),
BA (Land Economics), MISK, RV, REA**

Founder and Managing Director, FutureWise Realtors

A seasoned real estate professional with over 13 years' experience in Kenya's real estate industry. She is a Registered Valuer and Registered Estate Agent, and the Founder & Managing Director of FutureWise Realtors.

Her expertise spans real estate consultancy, valuation, property management, commercial leasing, investment analysis and agency. Passionate about mentorship and professional development, Lucy is committed to equipping real estate professionals with practical knowledge to navigate an evolving industry.



Mr. Mr. Jack Ogonda

Acting Head of Asset Management, Assets Recovery Agency

An Advocate of the High Court of Kenya, Jack brings specialised expertise in asset recovery, financial crime, governance and justice, overseeing the custody, preservation and management of preserved and recovered assets.

With advanced training in combating financial crime through asset recovery and an ongoing LLM at the University of East London, Jack brings a valuable perspective to conversations at the intersection of real estate, regulation, compliance and asset management.



Mr. Nicholas Njihia

Head, Corporate Mortgage – Co-operative Bank of Kenya

A banking and financial services professional with over 17 years of experience in mortgage finance corporate and retail banking, project finance and credit risk. As Head of Corporate Mortgage at Co-operative Bank of Kenya, he leads financing solutions and strategic partnerships supporting property developers, landlords, corporates and other players across the real estate value chain. He holds an MBA in Strategic Management and a Bachelor of Commerce (Marketing).



ABOUT CO-OP BANK GROUP

The Co-operative Bank of Kenya Ltd (Co-op Bank) is incorporated in Kenya under the Company's Act and is licensed to carry out the business of banking under the Banking Act. The Bank was listed in the year 2008 wherein it is now the largest Cooperative Bank in Africa.

The Group is one of the largest financial institutions in the region with 5 subsidiaries namely; Kingdom Securities Ltd, Co-op trust Investment Services Ltd, Co-op Bancassurance Intermediary Ltd, Kingdom Bank Ltd and Co-operative Bank of South Sudan Ltd. The Bank also owns a 24.8 percent stake in CIC Insurance Group and 25% stake in Co-op Bank Fleet Africa Leasing Ltd.

The Bank's footprint across Kenya and the region includes 223 branches; 609 ATMs & Cash Deposit Machines (CDMs); and 16,015 Co-op Kwa Jirani Agency Banking outlets supporting our growing client base.

WHAT IS A GOOD HOME MORTGAGE?

It is the mortgage product for Co-operative Bank of Kenya that seeks to promote home ownership and investment in real estate, and it seeks to simplify the mortgage process through targeted products hence offering a wide of array real estate acquisition and construction solutions.

We can finance purchase or construction anywhere in Kenya. We also provide multifaceted solutions in conjunction with other Co-op Bank product offerings (e.g. executive banking, mobile & internet banking, credit cards, personal loans)

Co-op Bank Mortgage Solutions offered under Good Home Mortgage include:

1. Property Acquisition (Residential, Commercial or Mixed-Use)

Own your first home, purchase an investment property, or acquire your dream family home with our flexible mortgage financing solutions.

2. Construction Financing (Residential and Commercial)

Planning to build your dream home or develop a commercial property? We provide tailored financing to help bring your vision to life.

3. Equity Release

Unlock the value of your existing property to finance construction, purchase another property, or meet other approved investment needs.

4. Plot Purchase Financing

Looking to buy land for future development or investment? We are the right financial partner to help you achieve your goal.

5. Plot Buy and Build Financing

Purchase land and construct your preferred home through a single comprehensive financing solution.





6. Renovation Financing

Enhance, modernize, or expand your property with our renovation mortgage solutions designed to improve your living or investment space.

7. Mortgage Loan Takeover

Transfer your existing mortgage from another financial institution to Co-operative Bank and enjoy competitive terms and personalized service.

8. Landlord Financing

Property owners with clean titles can leverage their rental properties to access financing for the purchase of vacant land or developed properties, property development and renovation, or as working capital and to acquire assets such as vehicles, machinery, among others.

9. KMRC Affordable Housing Mortgage

Access residential home financing at a single-digit fixed interest rate with repayment periods of up to 25 years through the Kenya Mortgage Refinance Company (KMRC) program.

10. Project Financing

Financing for specific development projects where loan repayment is primarily generated from the cash flows produced by the project.

PRODUCT OFFERING

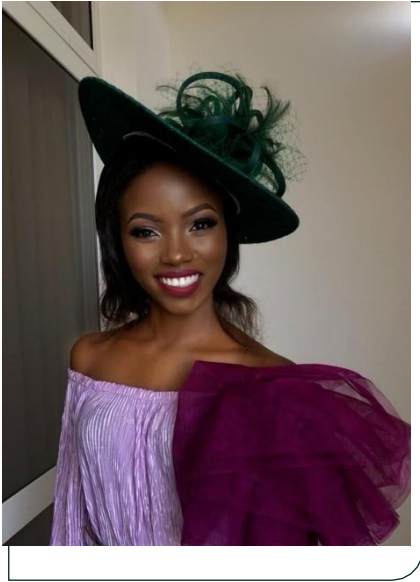
			
Property purchase	Plot Purchase	Construction financing	Renovations
			
Buy & Build	Equity Release	Landlord Financing	Bore Hole Drilling
			
Funded Schemes	Affordable Home Mortgage	Diaspora Mortgage	Project finance

OUR CONTACTS

For more information visit our physical GoodHome Mortgage Property Hub today at **KUSCCO Centre, Ground Floor Kilimanjaro Avenue, Upper Hill** or our virtual hub at www.goodhome.co.ke. You can also email us via goodhome@co-opbank.co.ke or coopmortgagepropertyhub@co-opbank.co.ke and call us on **0711 049 739, 0711 049 811 or 0711 049 674**. We look forward to hearing from you.



MODERATOR/MC



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Ms. Mercy Imbinda-Managing Director, Kenya at Meallions

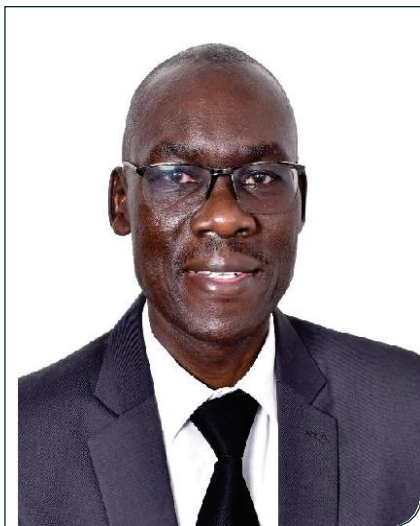
A high-profile, award-winning corporate moderator with over 6 years of professional experience leading top-tier events across East Africa. Her background as a radio host, reporter, and news anchor has equipped her with exceptional communication skills, a commanding stage presence, and the ability to effortlessly connect with diverse audiences.

Over the years, she has moderated iconic corporate gatherings. Renowned for her striking euphonious voice and her natural gift for engaging any crowd, she stands out as a sought-after moderator for high-level summits, conferences, launches, and galas. She was proudly nominated and voted the Most Promising MC of the Year by the Afri-Glo Awards Nairobi in 2024.

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